

The Importance of Self Development





Personal growth and **self-development** are arguably some of the most important activities you can do. Self Development is how you can unleash your potential and double or triple your income. The fact remains, that your income will seldom exceed your personal growth and development.

Growth is the great separator between those who succeed and those who do not. It is your education, understanding and execution of the information that will allow one to separate themselves from the pack. This separation is always associated with personal growth and development."

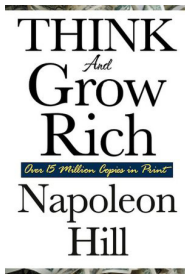
There are many things that one can invest such as real estate, stocks, bonds, etc. Investing in yourself will be the best investment that you will ever make As your life improves, it will simultaneously **improve the lives of all those around you."** **you must develop the belief that you are worth the time, effort, and energy needed to develop yourself.**

We have broken down the book list to address the basic five areas

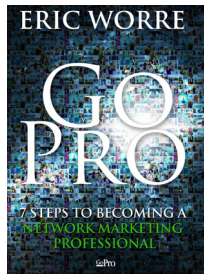
- Developing a successful mindset
- Being a professional Network Marketer
- Prospecting, Sales, and communication
- Marketing Skills and Social Media
- Leadership Skills and development

Valuable Books

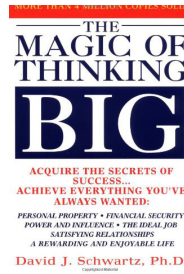
for Networkers



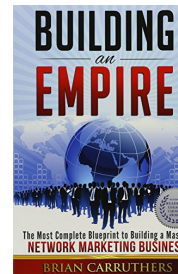
Think and Grow Rich
Napoleon Hill



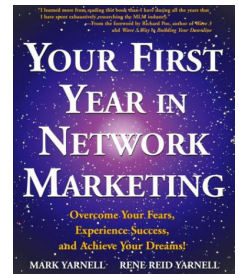
Go Pro
Eric Worre



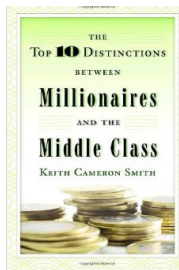
The Magic of Thinking Big
David J. Schwartz



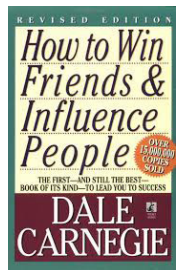
Building an Empire
Brian Carruthers



Your First Year in
Network Marketing
Mark Yarnell



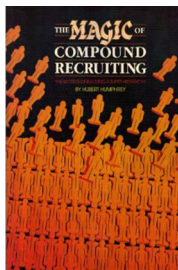
The Top 10 Distinctions
Between Middle Class
& Millionaires
Keith Cameron Smith



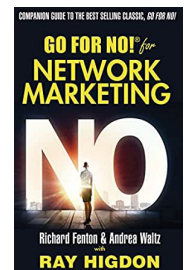
How to Win Friends
& Influence People
Dale Carnegie



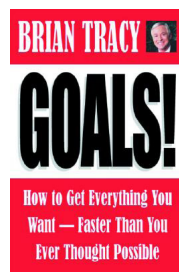
The Slight Edge
Jeff Olson



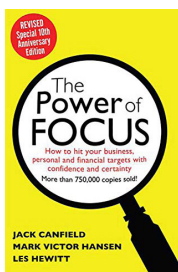
The Magic of
Compound Recruiting
Hubert Humphrey



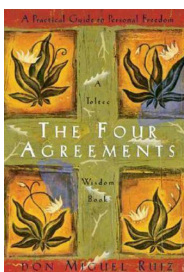
Go For NO! for
Network Marketing
Ray Higdon



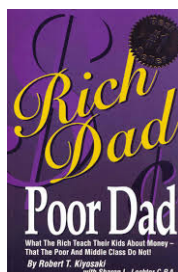
Goals!: How to Get
Everything You Want
Brian Tracy



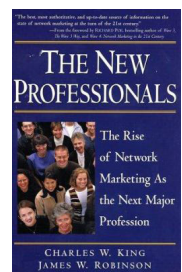
The Power of Focus
Jack Canfield



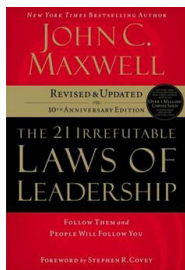
The Four Agreements
Don Miguel Ruiz



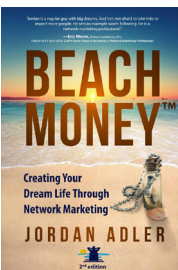
Rich Dad Poor Dad
Robert Kiyosaki



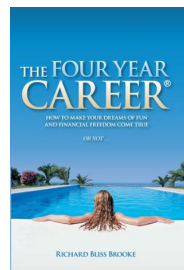
The New Professional
Charles W. King



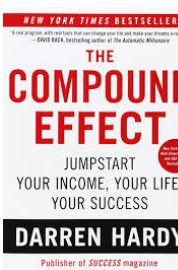
The 21 Irrefutable Laws
of Leadership
John C. Maxwell



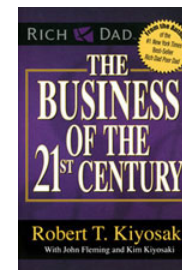
Beach Money
Jordan Adler



The Four Year Career
Richard Bliss Brooke



The Compound Effect
Darren Hardy



The Business of the
21st Century
Robert Kiyosaki